



AZB & PARTNERS
ADVOCATES & SOLICITORS

Defence

AZB & Partners' defence team has worked with some of the world's leading aerospace and defence companies. We understand the complexities involved, particularly the process of public procurement and are able to deliver solution-oriented counsel within the regulatory and legal frameworks.

Our work includes:

- Advising on foreign direct investment ('FDI') regulations applicable to the Indian defence sector and on procuring licenses
- Structuring of joint ventures
- Conducting legal due diligence of companies engaged in defence manufacturing activities
- Advising on standard requests for proposals under the Defence Procurement Procedures of the Indian Ministry of Defence
- Issues related to the fulfilment of offset obligations
- Contracts between foreign original equipment manufacturers and their Indian offset partner(s)

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Tata Advanced Systems on its (i) joint venture with Lockheed Martin Corporation; and (ii) 74% acquisition in HBL Elta Avionics Systems.



Raytheon on (i) FDI in existing Indian Defence projects; and (ii) defence procurement rules and government-to-government defence procurement.



Boeing on (i) a proposed joint venture in India; (ii) aspects of the Defence Procurement Procedure, particularly in relation to Indian defense agents; (iii) standard contracts contained in the Defence Procurement Procedure; and (iv) compliance and structuring of offset credits in ongoing defense contracts.



The Neterwala Group on various matters, including (i) the Defence Procurement Procedure; (ii) offset guidelines; (iii) FDI in defence; (iv) procuring a license from the Directorate General of Foreign Trade to export items listed as SCOMET; and (v) industrial licensing.



Mazgaon Docks with respect to its contract with HDW for the supply of submarines and the transfer of technology to manufacture submarines.



Thales in relation to its joint ventures with (i) Thales S.A.; and (ii) other partners in Europe and the United States.



Assisting an Indian company in its bid for the manufacture of the Futuristic Infantry Combat Vehicle.



Foreign investors, including major defence manufacturers and service providers, on foreign investment regulations applicable to the Indian defence sector.



Foreign manufacturer of weapons and military technology on (i) defence offset guidelines; (ii) the value addition of imported products under the Defence Procurement Procedure; and (iii) a certificate of origin for the import of goods.



American defense contractor, with core manufacturing concentrations in weapons and aircrafts, on (i) the Defence Procurement Procedure pertaining to a contract with its Indian Offset Partner; (ii) an ongoing arbitration; and (iii) its memorandum of understanding, submitted to the Indian Ministry of Defence.



Defence equipment manufacturers on (i) the appointment of Indian agents; (ii) the applicability of defence offset guidelines and options with the foreign OEM to discharge offset obligations; (iii) placing repeat orders from an existing supplier; and (iv) compliance under the security manual.



Indian defence manufacturers and service providers on the transfer of technology and availing technical assistance from foreign technology holders.



Foreign OEMs in relation to (i) obtaining industrial licenses; and (ii) defence procurement rules and bid conditions for the Indian Ministry of Defence's projects.



Foreign investors, manufacturers and service providers on anti-corruption laws applicable in the case of public procurement by the Indian Ministry of Defence.



Defence manufacturers on procurement from the Defence Research and Development Organization, Indian Ministry of Defence.



Defence manufacturers and service providers on foreign trade regulations for the import and export of defence articles to and from India.