



Ananya Sharma

Partner

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With 14 years of experience, Ananya Sharma specialises in Private Equity, Joint Ventures, Infrastructure, Alternative Investment Funds, Structured Finance and General Corporate matters. She advises on a range of commercial arrangements and acts for corporate clients, sovereign wealth funds, private equity houses and investment banks. Ananya also does a significant amount of specialist work in the real estate and defence sectors.

Experience

- Partner, AZB & Partners (2015 – Present)

Key Practice Areas / Sectors

- Banking & Finance
- Corporate / Mergers & Acquisitions
- Funds
- Private Equity & Venture Capital
- Defence
- Energy
- Infrastructure
- Real Estate

Recent Work Highlights

- Ivanhoe Cambridge on its strategic partnership with (i) Embassy Group to set up a USD 500 million platform in India for commercial real estate investment and development; (ii) Piramal Enterprises, to provide equity and debt capital to residential developers across five major Indian cities; and (iii) Logos India and Quadreal Property Group on their USD 800 million venture focused on developing and owning high-quality, modern logistics facilities in India
- GIC Singapore on its (i) INR 4,000 Cr investment platform with the Indian Hotels Company (Taj Group) to acquire hotels in the luxury, upper-upscale and upscale segments; and (ii) acquisition of a 49% stake in Viviana Mall, in one of the largest retail properties deals in recent years
- Standard Chartered Private Equity, World Bank member IFC and the Asian Development Bank on their USD 200 million joint venture with Shapoorji Housing, the largest foreign direct investment in India's affordable housing segment
- Goldman Sachs Investment Holdings (Asia) on its first debt investment in the roads and power transmission sector in India
- A Foreign investor in the Indian power sector on its issuance of non-convertible debentures
- Ascendas Singapore on one of the largest logistics / warehousing deals in India for the acquisition of 6 warehouses situated in a special economic zone in Panvel, Maharashtra from Arshiya

Directorships, Memberships & Affiliations

- Bar Council of Maharashtra & Goa (2008)

Professional Qualifications

- LL.B., Symbiosis Society's Law College, Pune (2007)
- Bachelor of Social and Legal Sciences, Symbiosis Society's Law College, Pune (2005)

Recognized as a 'Notable Practitioner' for M&A by IFLR1000 (2018 – 2023)

Recognized as a 'Recommended Lawyer' for Real Estate (2023)

Recommended for Private Equity, Infrastructure, and Investments by the RSG India Report (2015 & 2017)

Key Contact for Projects & Energy – Legal 500 (2017)
