



Arvind Ramesh

Partner

AZB House, Peninsula Corporate Park
G K Marg, Lower Parel, Mumbai 400 013

T: + 91 22 4072 9999

F: + 91 22 6639 6888

@: arvind.ramesh@azbpartners.com

With 15 years of experience of which 13 has been with AZB & Partners, Arvind Ramesh specialises in Insurance, Mergers & Acquisitions and Private Equity matters. He has assisted several large insurance companies on formulating their India entry and exit strategies. Arvind has successfully represented clients before the Insurance Regulatory and Development Authority of India (i.e., the sectoral regulator) and has also advised scheduled banks and insurance companies on bancassurance tie-ups.

Experience

- Partner, AZB & Partners (2017 – Present)

Key Practice Areas / Sectors

- Corporate / Mergers & Acquisitions
- Financial Services
- Insurance

Recent Work Highlights

- Cardif SBI on multiple sell down transactions of its stake in SBI Life Insurance Company
- ICICI Lombard on its acquisition of the general insurance business of Bharti AXA General Insurance, via a scheme of demerger – the first to be implemented in the insurance space in India
- Ageas on the acquisition of 40% of the equity share capital of Royal Sundaram General Insurance Co
- Fairfax on its on-exchange sale of ~9.90% of ICICI Lombard to multiple acquirers
- Insurance Australia Group on its exit from SBI General Insurance Company, pursuant to transactions with the Premji Invest group and Warburg Pincus group
- Munich Re on (i) the merger of its joint venture company, Apollo Munich Health Insurance Company, with HDFC ERGO General Insurance Company; and (ii) its shareholding increase from 26% to 49% pursuant to an increase in foreign investment limits in the Indian insurance sector

Directorships, Memberships & Affiliations

- Bar Council of Andhra Pradesh (2005)

Professional Qualifications

- Bachelor of Law, Nalsar University of Law (2005)

Ranked for Insurance by Chambers Asia-Pacific (2020 – 2022)

Recognized as a 'Notable Practitioner' for Corporate and M&A and Private Equity by IFLR1000 (2021 – 2022)

Named a 'Recommended Lawyer' for Insurance by Legal 500 Asia Pacific (2021)

Recommended for Insurance by the RSG India Report (2019)

Recommended for IPO, Fund Raising, Insurance and General Board Advisory by the RSG India Report (2017)
