



Gautam Saha
Senior Partner

Plot No. A7 & A8, Sector 4, Noida 201 301
National Capital Region, India

T: + 91 120 417 9999

F: + 91 120 417 9900

@: gautam.saha@azbpartners.com

Gautam Saha has over 18 years of experience and has practiced law in India and Europe. He advises multinationals, financial institutions and PE funds across sectors, including telecom, information technology, financial services and renewable energy. Gautam has advised on a wide range of transactions, including PE investments, acquisitions, exits, cross-border debt and equity financing, JVs and the restructuring of businesses. According to Chambers & Partners, Gautam draws high praise from peers, who consider him a “very smart,” “brilliant lawyer,” who stands out for being “hard working.” Gautam holds a Bachelor of Civil Law from Queens College, University of Oxford and is qualified as a Solicitor in England & Wales.

Experience

- Senior Partner, AZB & Partners (2004 – Present)

Key Practice Areas / Sectors

- Banking & Finance
- Corporate / Mergers & Acquisitions
- Private Equity & Venture Capital
- Restructuring & Insolvency
- E-Commerce & Retail
- Energy
- FinTech & Digital
- Infrastructure
- Microfinance
- Pharmaceuticals, Healthcare & Life Sciences
- Technology, Media & Telecommunications

Recent Work Highlights

- Tata Group on its USD 2.7 billion successful bid for Air India as part of the privatisation plan of the Government of India
- Bharti Infratel on USD 14.6 billion merger of Indus Tower with Bharti Infratel
- Brookfield on its USD 3.5 billion acquisition of telecom towers business from Jio Telecom (part of Reliance Group)
- American Tower on its USD 1.1 billion acquisition of the Indian tower operations of Idea Cellular and Vodafone and USD 1.2 billion acquisition of Viom Networks
- Financial institutions such as Brookfield, CDPQ, IFC, ADB, Sequoia Capital, Westbridge, Goldman Sachs, Isquared Capital, CDC, DEG, FMO, Proparco, Everstone Capital, Blackstone, Nokia Growth Partners, AMP Capital and Quadria Capital on a number of investment and exit transactions in India
- Various clients on other corporates such as Dabur Group, Omnicom Group, Cisco, Orix Corporation, NTT (Japan), O2 Energy on their general corporate and M&A matters

Memberships, Directorships and Affiliations

- Board of Advisors, Increasing Diversity by Increasing Access to Legal Education (IDIA) (2012 – Present)
- Bar Council of Delhi (1999)
- Law Society of England and Wales (2003)

Professional Qualifications

- BA, LL.B. (Hons), National Law School of India University, Bangalore (1999)
- Bachelor of Civil Law (BCL), Queens College, University of Oxford; Awarded Chevening scholarship by UK Foreign & Commonwealth Office (2003)

Ranked as a 'Band 1' for Corporate/M&A (2021) and as a 'Leading Individual' for 'Banking & Finance' (2015 – 2021) and Corporate / M&A (2018 – 2020) by Chambers Global

Ranked as a 'Band 1' for Corporate/M&A and Private Equity by Chambers Asia-Pacific (2021 – 2022) and as a 'Leading Individual' for Banking & Finance (2015 – 2022), Corporate/M&A (2015 – 2020), TMT (2015 – 2017) and Private Equity (2017 – 2020) by Chambers & Partners Asia-Pacific

Recommended for M&A in the RSG India Report (2017 and 2019)

'Highly Regarded' for Banking and Technology & Communications by IFLR1000 (2018 – 2022)

Named a 'Leading Lawyer' for Banking & Finance (2019 – 2021); and Recommended for Banking & Finance (2016 – 2017), Corporate/M&A (2021), Private Equity and Investment Funds (2021), Projects & Energy (2020 – 2021) and TMT (2021) by Legal 500 Asia Pacific

Recognized as one of 'Asia's Best Lawyers' in a list published by IFLR (2020 – 2021)

Recognized as a 'Elite Practitioner' for Corporate and M&A, Private Equity (2022) and a 'Distinguished Practitioner' for Corporate and M&A, Private Equity (2020 – 2021) and Banking & Finance (2020) by Asialaw Profiles

Recognized as a 'Global Elite Thought Leader' (2021), 'Thought Leader' (2020), 'Global Leader' (2021) and 'Leading Practitioner' (2018) for M&A and 'Leading Practitioner' for Corporate (2019) by the International Who's Who Legal

Rank No. 4 in the 'Top 100 Corporate Dealmakers of the Year' List published by Legally India (2018 – 2019)

Rank No. 6 in Mergermarket's list of 'Top 15 Most Hardworking Partners in Asia' (2018)
