



Nilanjana Singh
Senior Partner

AZB House, Peninsula Corporate Park
G K Marg, Lower Parel, Mumbai 400 013

T: + 91 22 4072 9999

F: + 91 22 6639 6888

@: nilanjana.singh@azbpartners.com

Nilanjana Singh has 17 years of experience in Corporate M&A and Private Equity. Nilanjana's practice focusses on domestic and cross-border M&A, corporate reorganisations, and acquisitions for private equity players. She acts for a range of leading corporate clients from a variety of sectors, including information technology, financial services, infrastructure, manufacturing, logistics, pharmaceuticals, telecom and digital services, renewables, and retail. Nilanjana holds an LL.M. from Columbia University, New York.

Experience

- Partner, AZB & Partners (2013 – Present)

Key Practice Areas

- Corporate / Mergers & Acquisitions
- Private Equity & Venture Capital
- Restructuring & Insolvency
- E-Commerce & Retail

Recent Work Highlights

- Reliance Industries and its digital arm, Jio Platforms on a series of investments aggregating to USD 20.2 billion, from an array of leading global investors, including Facebook, Silver Lake Partners, Vista Equity Partners, General Atlantic, KKR, Mubadala Investment Company, Abu Dhabi Investment Authority (ADIA), TPG Capital, L Catterton, Saudi Arabia-based Public Investment Fund, Intel, Qualcomm, and Google
- Tata Digital Limited on its acquisition of a majority stake in 1MG Technologies Private Limited
- Warburg Pincus on (i) Its exit from Gangavaram Port; and (ii) The USD 268 million sale of its 31.5% stake to Adani Ports and Special Economic Zone
- Tata Steel on each of its bids for stressed assets in the steel sector under the IBC process, including the successful acquisition of Bhushan Steel Limited for USD 7.3 billion
- TCS on various offshore and onshore acquisitions, most recently the acquisition by TCS of General Motors' vehicle testing business in India

Directorships, Memberships & Affiliations

- New York Bar Association (2011)
- Bar Council of Maharashtra & Goa (2005)

Professional Qualifications

- LL.M., Columbia University, New York (2010)
- Bachelor of Law, National Law School of India University, Bangalore (2005)

Ranked for Corporate/M&A by Chambers Global (2023 – 2025)

Recognized as an 'Up and Coming' Corporate/M&A lawyer by Chambers Global (2021 – 2022)

Ranked for Corporate/M&A by Chambers Asia-Pacific (2023 – 2025)

Recognized as an 'Up and Coming' Corporate/M&A lawyer by Chambers Asia-Pacific (2021 – 2022)

Part of the '40 under Forty Business Leaders in India', a list published by the Economic Times (2020)

Recognized as 'Highly Regarded' (2022) and 'Notable Practitioner' (2018 – 2021, 2023 – 2024) for M&A and Private Equity by IFLR1000

Part of the drafting committee of the SEBI Committee on Corporate Governance chaired by Mr. Uday Kotak
