



**Aprajita Rana**  
**Partner**

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*Aprajita Rana has 16 years of experience and specialises in TMT, IT, Data Privacy, E-Commerce, Labour & Employment and General Corporate matters. Aprajita has advised clients on cloud computing, data privacy, security, cyber incident response, and encryption and interception matters. She has also advised retail, manufacturing, and e-commerce companies on their Indian operations, including online and logistics operations, and related regulatory issues. She advises various charities and multi-lateral institutions on their India operations and partner networks. Aprajita has been involved in public policy representations on defining the scope of intermediary liability and data interception in India, as well as recommendations on the upcoming Personal Data Protection Bill, 2019, non-personal data framework. Aprajita is a Chevening India Fellow for Cybersecurity (2020).*

#### Experience

- Partner, AZB & Partners (2018 – Present)

#### Key Practice Areas/Sectors

- Corporate / Mergers & Acquisitions
- Compliance & Investigation / White-Collar Crime
- Data Privacy & Protection
- Employment, Labour & Benefits
- Aviation
- E-commerce & Retail
- FinTech & Digital
- Pharmaceuticals, Healthcare & Life Sciences
- Technology, Media & Telecommunications

#### Recent Work Highlights

- Amazon Air – Structuring and advising on launch of Prime Air in India
- Global Technology & Search company – on personal & non-personal data protection preparedness, compliance, and pre-emptive strategy. Advised on digital offering, intermediary liability, and content moderation strategy.
- Global E-commerce Group & Multiple E-commerce clients on structuring and operating wholesale cash and carry trading, manufacturing & logistics business in India. Advised clients on varied aspects of FEMA, gig economy structuring, ESG targets, and AI training and deployment.
- Global Telecommunication company on the structuring its broadband business, payment aggregator and related regulatory issues, and establishing submarine cable networks and telecommunications services in India and offshore.
- Global Cloud Provider on establishing its data centre and passive infrastructure network, public procurement law compliance, and regulatory issues arising from aspects relating to cyber security, data security and localization.
- Global charity on CSR development, development financing structuring, grantee skill optimization, grant structuring, UNGP, SDG and UN Business and Human Rights, and FCRA compliance.

### Directorships, Memberships & Affiliations

- Member, Bar Council of Delhi (2009)

### Professional Qualifications

- Chevening India Fellow for Cybersecurity (2020)
  - Bachelor of Law (LL.B.), Symbiosis Law School, Pune (2009)
  - Certified Information Privacy Professional – CIPP/E (Europe)
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