



Aprajita Rana
Partner

Plot No. A7 & A8, Sector 4, Noida 201 301
National Capital Region, India

T: + 91 120 417 9999

F: + 91 120 417 9900

@: aprajita.rana@azbpartners.com

Aprajita Rana has 15 years of experience and specialises in TMT, Data Privacy & Cybersecurity, E-Commerce and Retail, Employment, Charities and General Corporate work. Aprajita has advised various emerging technology provider / BigTech clients on issues pertaining to data privacy & security, cyber incident response, moderation, encryption and interception. She has also advised retail, manufacturing, e-commerce and telecom companies on setting up & operationalizing their Indian operations, including online and logistics operations, satellite operations, telecom expansion and related regulatory issues. She advises various charities and multi-lateral institutions on their India operations and partner networks, where she has core experience in foreign contributions law, ESG and Sustainability, and DEI issues that are generally relevant to such entities.

Aprajita is a public policy strategist and has been involved in policy representations before the Government on defining the scope of intermediary liability and data interception in India, recommendations on the Personal Data Protection Bill, 2019, the non-personal data framework, and AI regulation across sectors. Aprajita is a Chevening India Fellow for Cybersecurity, an Affiliate of the Berkman Klein Center for Internet & Society of the Harvard Law School, and tri - qualified to practice law in India, the UK, and New York. She holds an LL.M. degree from the Harvard Law School.

Experience

- Partner, AZB & Partners (2018 – Present)

Key Practice Areas/Sectors

- Corporate / Mergers & Acquisitions
- Compliance & Investigation / White-Collar Crime
- Data Privacy & Protection
- Employment, Labour & Benefits
- Aviation
- E-commerce & Retail
- FinTech & Digital
- Pharmaceuticals, Healthcare & Life Sciences
- Technology, Media & Telecommunications

Recent Work Highlights

- Amazon Air – Structuring and advising on launch of Prime Air in India
- Global Technology & Search company – on personal & non-personal data protection preparedness, compliance, and pre-emptive strategy. Advised on digital offering, intermediary liability, and content moderation strategy.
- Global E-commerce Group & Multiple E-commerce clients on structuring and operating wholesale cash and carry trading, manufacturing & logistics business in India. Advised clients on varied aspects of FEMA, gig economy structuring, ESG targets, and AI training and deployment.
- Global Telecommunication company on the structuring its broadband business, payment aggregator and related regulatory issues, and establishing submarine cable networks and telecommunications services in India and offshore.

- Global Cloud Provider on establishing its data centre and passive infrastructure network, public procurement law compliance, and regulatory issues arising from aspects relating to cyber security, data security and localization.
- Global charity on CSR development, development financing structuring, grantee skill optimization, grant structuring, UNGP, SDG and UN Business and Human Rights, and FCRA compliance.

Directorships, Memberships & Affiliations

- Member, Bar Council of Delhi (2009)

Professional Qualifications

- Chevening India Fellow for Cybersecurity (2020)
 - Bachelor of Law (LL.B.), Symbiosis Law School, Pune (2009)
 - Certified Information Privacy Professional – CIPP/E (Europe)
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