



Nitin Saluja Counsel Plot No. A7 & A8, Sector 4, Noida 201 301 National Capital Region, India

T: + 91 120 417 9999 F: + 91 120 417 9900

@: nitin.saluja@azbpartners.com

Nitin Saluja has 10 years of experience and specializes in Real Estate sector. Nitin advises and has advised on various acquisitions, joint development, debt funding and other lending transactions in real estate and infrastructure sector. Nitin has immense experience of handling leasing portfolios for various developers, conducting title due diligences across the country and handling complex real estate transactions.

### **Experience**

- Counsel (April 2024– Present)
- Senior Associate (April 2020- March 2024)
- Associate (July 2015- March 2020)

#### **Key Practice Areas**

- Corporate/ Mergers & Acquisitions
- Real Estate
- Banking and Finance
- Private Client Practice

### **Recent Work Highlights**

- Advised Varde Partners on its debt funding of (i) INR 1130 crores to Phoenix group to develop SEZ
  commercial projects in Hyderabad; (ii) approx. INR 1100 crores to Casa group to acquire and develop
  various residential projects in Chennai and Bangalore.
- Advised Havells on its 1600 crore acquisition of the Lloyd Electric's consumer durable business under 'Lloyd' brand.
- Advised Virtuous Retail on a transaction with (i) MGF group involving the construction and development of a retail mall in Khyber Pass, New Delhi; and (ii) acquisition of 100% shareholding of TRIF Real Estate and Development Limited and TRIL Amritsar Projects Limited engaged in the business of operating, leasing, managing and maintaining the retail shopping mall by the name "Trillium Mall" in Nagpur and Amritsar, respectively.
- Advised Xander group on various investments in India in real estate including SEZ, IT/ITES and commercial projects in Pune, Chennai and Bangalore, and exits therefrom.
- Advised Amazon on its indirect investment in Aditya Birla Retail Limited
- Advised Ashiana Housing Limited in its acquisition of leasehold rights to plot admeasuring approx.. 18
  acres, situated at Tamil Nadu from Mahindra World City Developers Limited and Mahindra Integrated
  Township Limited.

# Memberships

• Bar Council of Delhi (2015)

# **Professional Qualifications**

- Bachelor of Laws (2015), Lucknow University
- BBA (2011), Guru Gobind Singh Indraprastha University